

Psychology, Period \_\_\_\_\_

Name:

Underwood

Date:

## Crash Course Psychology #37—Social Thinking

Answer the following questions from the video.

1. Define social psychology based on the Crash Course Video
2. What is the video's definition of the Attribution Theory?
3. What is the video's definition of the Fundamental Attribution Error?
4. What is Central Route Persuasion in the Dual-Process Theory of Persuasion?
5. What is Peripheral Route Persuasion in the Dual-Process Theory of Persuasion?
6. How do politicians and activists use our preconceptions and attitudes?
7. Why does "fake it until you make it" work?

8. What is the Foot-In-the-Door Phenomenon?

9. What did the Stanford Prison Experiment prove?

10. Explain the Theory of Cognitive Dissonance?

11. Pick one of the terms above and and explain a situation when you saw this in your own life.

<b>Things you should be able to explain now...</b>	
Social Psychology	Foot-In-the-Door Theory
Fundamental Attribution Error	Stanford Prison Experiment
Dual-Process Theory of Persuasion	Theory of Cognitive Dissonance